

Biography: GREG DOERSCHING

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Greg Doersching is Managing Partner and Founder of The Griffin Search Group, National Search Firm working in the direct hire placement industry. He is an active recruiter who still runs a highly productive desk. Day to day he is in the trenches just like the rest of us. He is also the developer and Chief Architect of the highly successful Bullseye Recruiting Process.

For the past 19 years Greg has been recognized as one of the most cutting edge voices in the recruiting industry. He is an International Trainer and has presented dozens of workshops and Keynote Addresses for the National Association of Personnel Services, American Staffing Association and the Association of Canadian Search, Employment and Staffing Services and numerous Regional, State and Local groups. He is consistently rated as one of the top presenters for each conference.

He currently consults with many nationally known staffing and recruiting agencies where he helps these firms improve their overall recruiting process. He is an expert in creating and establishing Direct Hire and Contract recruiting divisions, his knowledge and process have taken contract and temporary firms to new levels of productivity. There are very few Trainers/Consultants who are true "students" of our industry the way Greg is and the knowledge he is able to share drastically improves recruiting production.

Greg has also mentored and trained 100's of recruiters, his thorough style and step-by-step training approach develop a core foundation of recruiting excellence that is hard to beat.

Recognized as one of the "Top Producers" for the state of Wisconsin - he served for 2 years as the President of the Wisconsin Association of Personnel Services and now sits on their Board of Directors.

He is an avid fisherman and hunter and has been known to trade consulting services for a chance to go hunting or fishing in new places. He heads the Christian Sportsman's Ministry for FRCC and is a member of Safari Club International, North American Hunting Club, Whitetails Unlimited and Ducks Unlimited. Greg is the father of 2 boys, Griffin (age 12) and Greysen (age 4); Greg's wife Jessi is also a converted hunter!